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Dolphin Debit Revenue Climbed 35 Percent in 2014, with High Growth in ATM Transactions

HOUSTON, January 27, 2015 – For [Dolphin Debit](#), the full-service ATM management company, 2014 was a fantastic year, with revenue growth of 35 percent, expansion into several new states, and strong growth in its client portfolio and in the number of transactions.

Dolphin Debit, which owns and operates ATMs for credit unions and banks and delivers a wide range of turnkey services, reported today on its 2014 performance. In addition to its 35 percent revenue growth, Dolphin Debit reported that its total portfolio grew by 21 percent over 2013, and its number of transactions in 2014 climbed by 38 percent.

In addition, Dolphin Debit expanded into four new states, and now operates in a total of 14 states. The new states were Arizona, Florida, Kentucky, and Ohio, filling out and adding to Dolphin Debit's longtime focus on southern and southeastern states.

New clients in 2014 for Dolphin Debit included financial institutions such as Randolph Brooks FCU and Texas Dow Employees Credit Union in Texas, Manatee Community FCU in Florida, Statewide FCU in Mississippi, and Landings Credit Union in Arizona. The company also expanded its client relationships in the past year with clients such as Frost Bank and Community Resource Credit Union in Texas, Carolina Foothills FCU in South Carolina, Keesler FCU in Mississippi, and Barksdale FCU in Louisiana.

Dolphin Debit also increased its staff by 26 percent in 2014 in order to better serve new clients and the expanding needs of existing clients. Helping power some of the 2014 growth were expanded partnerships with the Mississippi Credit Union Association and CU24.

During 2014, Dolphin Debit also significantly grew its relationship with retail partner Murphy USA, adding ATM locations at Murphy USA fuel stations in the 10 states where Dolphin Debit has an exclusive presence. That boosted ATM transaction volumes by 23 percent over 2013, and Dolphin Debit noted it dispensed 27 percent more cash from the Murphy USA-located ATMs in 2014.

"We had a fantastic year in 2014, thanks primarily to the fact that we added so many new client credit unions and banks and saw healthy organic growth among existing clients," said Ben Allen, President of Dolphin Debit. "With several initiatives planned for

2015 above and beyond the new client and organic growth we expect, we have high hopes for another banner year."

About Dolphin Debit

Dolphin Debit Access is a full-service ATM management company that owns and operates ATMs for financial institutions. Dolphin's turnkey ATM service includes deployment of new ATM equipment combined with terminal driving, ATM maintenance, armored car service, communications, monitoring and dispatch, and cash management. Dolphin Debit operates all types of equipment in various on-premises and off-premises venues. In addition, Dolphin Debit has the rights to install and operate drive-up ATMs at Walmart/Murphy USA locations in multiple states. Dolphin Debit customizes solutions to the specific needs of clients, with a flexible, cost-saving approach that enables redeployment of company assets to improve the bottom line. For more information, visit dolphindebit.com.