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## **Dolphin Debit Revenue Climbed 18% in 2015 as It Serviced More ATMs, Generated 24% Transaction Growth**

HOUSTON, February 2, 2016 – [Dolphin Debit](#), the full-service ATM management company, recorded another strong year in 2015. The company reported revenue growth of 18 percent along with significant increases in the number of ATMs it operates and the number of transactions.

The number of ATMs that Dolphin Debit operates for its clients climbed in 2015 by 22 percent, and for the year, the total number of transactions was up 24 percent. The company added numerous credit union and bank clients during the year, and increased business with existing clients such as Randolph-Brooks Federal Credit Union, Keesler Federal Credit Union, Memorial Credit Union, and First Service Credit Union.

New clients included large credit unions in South Carolina, Louisiana, and Washington, and a major regional bank headquartered in Texas.

During 2015, Dolphin Debit successfully launched its [PerkUp](#) subsidiary, which unites companies and credit unions with a focus on financial education. The PerkUp program enables a sponsoring credit union to provide reward-based financial education to key employee groups, while incorporating an online platform for employees to open new accounts and apply for small dollar loans.

The company also began major ongoing initiatives in converting ATMs to be able to handle EMV chip cards and implementing image deposit capabilities in ATMs for its credit union and bank customers.

Dolphin Debit also significantly extended its longtime agreement with Murphy USA, adding states and expanding operations with the fuel station operator. In those states covered under the agreement, Dolphin Debit has the exclusive right to place ATMs for its clients at Murphy stations, adjacent to high-traffic Walmart stores.

In addition, Dolphin Debit expanded into several new areas, and now operates in a total of 22 states.

"2015 was an excellent year, and we expect an even better year in 2016," said Gary Walston, co-founder of Dolphin Debit. "With the latest compliance challenge, the need to convert or replace ATMs to handle EMV chip cards this year, we anticipate many

credit unions will get fed up with operating their own ATMs and elect to turn over management of their ATM fleets to us. We are ready for them when they do."

**About Dolphin Debit**

Dolphin Debit Access is a full-service ATM management company that owns and operates ATMs for financial institutions. Dolphin's turnkey ATM service includes deployment of new ATM equipment combined with terminal driving, ATM maintenance, armored car service, communications, monitoring and dispatch, and cash management. Dolphin Debit operates all types of equipment in various on-premises and off-premises venues. In addition, Dolphin Debit has the rights to install and operate drive-up ATMs at Walmart/Murphy USA locations in multiple states. Dolphin Debit customizes solutions to the specific needs of clients, with a flexible, cost-saving approach that enables redeployment of company assets to improve the bottom line. For more information, visit [dolphindebit.com](http://dolphindebit.com).