



**Contact:** Kristine Tanzillo, Dux Public Relations  
kristine@duxpr.com / 903.865.1078

## **Dolphin Debit Names Joe Woods to Lead Its National Sales Force**

**HOUSTON, May 1, 2018** – [Dolphin Debit](#), the full-service ATM management company, has named industry veteran Joe Woods its Senior Vice President and Director of Sales.



In this position, Woods will guide and grow Dolphin Debit's sales force to serve the rapidly increasing number of credit unions and banks that are moving to outsource management of their ATMs.

Woods has 18 years of credit union experience, primarily focused on payments. He worked for Corporate One Federal Credit Union in Ohio, and was a co-founder of Legacy Member Services, a credit union check printer. He also served on the leadership team at the CULIANCE network (formerly CU24).

"Joe is a seasoned professional who is widely known and well respected throughout the industry, and who is a man of the highest integrity," said Gary Walston, co-founder of Dolphin Debit.

"We are seeing so many financial institutions coming to us to talk about offloading the management and maintenance responsibilities for their ATMs. It's clearly a major movement, especially in the credit union industry, and we are looking to Joe Woods to lead us in responding to this trend and in serving new clients across the country," Walston added.

Woods, who earned his CUDE (credit union development education) certification in 2016, is based in Columbus, Ohio.

### **About Dolphin Debit**

Dolphin Debit Access is a full-service ATM management company that owns and operates ATMs for financial institutions. Dolphin's turnkey ATM service includes deployment of new ATM equipment combined with terminal driving, ATM maintenance, armored car service, communications, monitoring and dispatch, and cash management. Dolphin Debit operates all types of equipment in various on-premises and off-premises venues. In addition, Dolphin Debit has the rights to install and operate drive-up ATMs at Walmart/Murphy USA locations in multiple states. Dolphin Debit customizes

solutions to the specific needs of clients, with a flexible, cost-saving approach that enables redeployment of company assets to improve the bottom line. For more information, visit [dolphindebit.com](http://dolphindebit.com).

###